

TRANSFORMING COMMUNITIES THROUGH COMMERCIALY VIABLE PROGRAMMES



One of the UK's biggest ever regeneration programmes

40,000 residents

8,500 new houses

10 schools

5 village centres

The North Solihull Partnership is an award-winning consortium between residential developer Bellway Homes, regeneration specialist Inpartnership, Solihull Council and Whitefriars Housing Group, a not-for-profit housing and regeneration organisation.

The partnership was set up to regenerate the region of North Solihull, a significantly disadvantaged area in comparison to its neighbour, the affluent South Solihull. Its aim is to transform North Solihull by improving homes, shops, schools, health and community facilities, transport, the environment and creating jobs. Sustainability is a key focus for the partnership.

The 15-year project is one of the UK's biggest ever regeneration programmes, it involves almost 40,000 residents, 8,500 new houses, 10 schools, 5 village centres and £1.8 billion of public and private investment over the timeframe.

EC Harris was appointed by the partnership at an early stage to provide commercial advice, expert project management services and financial modelling consultancy.

Creating solutions

The scale of the project posed numerous challenges including: infrastructure phasing; business case modelling; delivery of schools and mixed use 'town centres'; housing mix and tenure; and consortium management.

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The EC Harris team drew on expertise from a number of sectors to deliver truly innovative solutions to the partnership. These included:

- Commercial advice and bid management support throughout the bid process
- Development of the financial model used to manage the whole programme of activity, following the consortium’s successful bid
- Working closely with the partnership to develop its governance structures and organisational design - focusing on providing a team that is ‘organised to deliver’
- Management of the financial model, co-ordinating all work streams to ensure a joined up approach to the programme delivery.

Adding value

EC Harris’ innovative financial modelling tool provides the partnership with invaluable information on the project’s financial situation, at any moment in time. This allows programme management decisions to be made more quickly and effectively as they are based on accurate, real-time data.

The financial modelling tool also acts as a central ‘anchor’ for the project - drawing information from all work-streams together and ensuring all parties are co-ordinated and effectively working towards the same goals.

The delivery of the North Solihull generation project has been used as a blueprint example of how to deliver regeneration within the Calcutt Review of Housebuilding Delivery.

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