

DELIVERING AN INTERNATIONAL PORTFOLIO WITH 30% COST SAVINGS



Tesco is not only the most advanced retail business in the UK with 31% market share in a tremendously competitive food retail sector, but also claims third position in Global terms after Walmart and Carrefour.

However, despite the dominance in the UK market where Tesco has been one of the UK's most prolific builders of assets, the growth of the International portfolio overtakes the home market for the first time this year and Tesco expects at least 50% of its profit to originate from outside of the UK this financial year. EC Harris and Tesco have an extensive partnership, specifically CEE (Poland, Czech Republic, Slovak Republic and Hungary), dating back to 1994.

In addition, we have supported the UK 'Step Change' cost reduction programme specifically identifying savings and benefits within the UK Head Office.

Creating Solutions

In a 'full service' project management and cost management capacity, EC Harris has delivered over 75 Tesco stores since 1994, equating to around £1 billion of Capex spend. These stores are across all the Tesco formats - Hypermarkets, Retail Parks, Department Stores and small convenience 'Express' store rollouts.

For Step-change, EC Harris deployed its Consulting Team to deliver Asset and Facilities Strategy as well as Quick Win and Rapid Action Team implementation to deliver savings in the current financial year.

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Adding Value

We have been able to sustain a long-term position in Tesco's development programme because of our track record in being able to deliver up to 30% cost savings in schemes, improving on the aggressive delivery plan as well as introducing retail rollout 'best practice' such as programme management and supply chain management.

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