

CUT OUT OJEU FOR PUBLIC SECTOR WORKS

EC HARRIS RE-APPOINTED TO BUYING SOLUTIONS FRAMEWORKS

EC Harris has been successfully re-appointed to the Project Management and Full Design Team Services Framework.

At a time when the drive to achieve procurement efficiency and effectiveness has never been stronger, the advantages that Buying Solutions offer have been emphasised for clients both old and new.

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ABOUT BUYING SOLUTIONS

WHO IS BUYING SOLUTIONS?

Buying Solutions is the national procurement partner for all UK public services and is part of the Efficiency and Reform Group within the Cabinet Office. Its role is to deliver best value for customers in central government and the wider public sector through the efficient procurement and supply of essential goods and services.

The diverse customer base spans the biggest central government departments, NHS Trusts and local councils, through to the smallest schools.

WHAT ARE BUYING SOLUTIONS FRAMEWORKS?

The Frameworks have the potential to help Central Government and other public bodies provide easy access to a comprehensive range of professional, independent property and construction advice and services. They provide procurement solutions for all property related services covering design, management and maintenance of properties.



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ABOUT BUYING SOLUTIONS

WHO CAN USE THE FRAMEWORKS?

Any public or third sector organisation whose activities cover public services in the UK may benefit from using the frameworks by not having to go through the lengthy OJEU process.

This includes:

- Central and local government
- Schools, colleges and universities
- Healthcare providers across acute and primary care
- Affordable housing organisations.

WHAT ARE THE BENEFITS?

- The frameworks reduce the time and costs associated with procurement of professional advisors by offering a pre-tendered, call off facility
- Save time (up to 77 days) and resource (an estimated £50,000 or more in procurement cost)
- Compliant with EU and UK procurement legislation
- Incorporates achieving excellence and best practice initiatives
- Demonstrable value for money
- Assured quality and flexibility of service provision.



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ABOUT EC HARRIS

WHY EC HARRIS?

As the leading international built asset consultancy, a large proportion of EC Harris' business is in the public sector. The firm offers dedicated sector teams in education, health, affordable housing, regeneration and local and central government. We provide not only a first class professional service, but also consultants who fully understand the drivers, latest issues and pressures facing clients today. We are totally focussed on delivering positive outcomes.

Our position on the project management and full design team (PMFDS) Framework means we can offer clients a complete service from a simple workplace review, through individual professional assignments to total consultancy support in delivering major programmes. The framework can be used for traditionally funded projects and other forms of public / private partnerships.



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HOW CAN CLIENTS APPOINT EC HARRIS?

Clients are required to undertake a further competition between all capable suppliers on the framework. It is for the client to define what 'capable' means. However, the customer may wish to invite a proposal from one selected service provider. Clients must always satisfy themselves that 'value for money' is being achieved through this approach and that a single tender is acceptable under their own internal processes.

The frameworks have pre-agreed terms and conditions of appointment, hourly rates and fee percentages for a range of services, procurement options, property types and locations allowing immediate, fully auditable and best value engagement of EC Harris.



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FREQUENTLY ASKED QUESTIONS

Our standing orders require us to obtain three competitive quotations.

The Buying Solutions frameworks were procured through a rigorous OJEU competition and the framework suppliers have been selected on the basis of demonstrable whole life value for money and are fully auditable. Our experience indicates clients are willing to accept that this is more than sufficient to satisfy the standing order requirement.

We have already commenced the OJEU process.

The OJEU process can be stopped at any time prior to the issue of the Contract Award Notice and the Buying Solutions frameworks used in lieu, saving both time and money, whilst complying with EU legislation.

How does the EU Public Procurement Directive impact on the appointment of the Buying Solutions framework suppliers?

The new framework is fully compliant with the EU PPD.



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FREQUENTLY ASKED QUESTIONS

We would like to continue working with our existing design team.

Although EC Harris has a pre-assembled and approved design team, after following due process we are willing to consider engaging the client's existing designers. We have successfully delivered complete solutions using existing designers on a number of commissions.

The value of the commission will not exceed the lower threshold of OJEU.

Clients can benefit from using the frameworks for any value of commission. The flexibility of the framework allows the scope of services to be increased after appointment without involving the OJEU aggregation rules.

We are working in conjunction with a private sector partner. Can we still use the framework?

Any public sector organisation or third party organisations whose activities cover public services in the UK can access the framework.



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CLIENT SUCCESS

 **CUT OUT TIME AND RESOURCE EACH TIME YOU PROCURE**

SAVE TIME AND RESOURCE EACH TIME YOU PROCURE; 77 DAYS / £50,000 OR MORE.

Our clients tell us that this framework helps them to procure quicker and cheaper, but most importantly the savings can be re-directed to front line service delivery, enabling better outcomes for the communities they serve.

The next few pages provide a snap shot of some projects that illustrate these successes...

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LOCAL GOVERNMENT

The Life Centre, Plymouth City Council

The state-of-the-art Life Centre represents Plymouth's biggest ever investment in leisure facilities and will be one of the UK's leading centres for aquatic excellence.

EC Harris was appointed as lead consultant to provide project management, quantity surveying and CDM coordinator roles. The team have been involved in all aspects of the project including business case submission, optimum mix evaluation, site identification plus evaluation, procurement and funding route appraisals.

Extensive research was undertaken to ensure best practice techniques could be applied to the Life Centre and all consulting tools were tailored to fit with the governance needs and processes of the council.

Once complete, this landmark scheme will help tackle health inequality across the region and provide cutting-edge training facilities for the UK's Olympic athletes including Plymouth's most famous son, the new 10 metre World Champion Tom Daley.



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EDUCATION

Sinfin School, Derby City Council

In early 2006 a devastating fire destroyed over half of Sinfin School in Derby. EC Harris was appointed - based on our extensive track record - to provide a range of services to construct a new school within a tight two year timescale.

Our educational consultancy ensured that the visioning process fully engaged all the relevant stakeholders. The tight time-frame required a single-stage procurement process and the quick creation of a team ethos within the project team.

The school successfully opened in September 2008 within budget and in line with the agreed programme. Our control of costs enabled significant additions to be made to the scope of the project within the budget (to a collective value of £750,000).

These enhancements included a BMX cycle track, all weather sports pitch and open plan toilets, all of which play a significant role in fostering positive behaviours amongst the children, ultimately leading to better outcomes for the local community.



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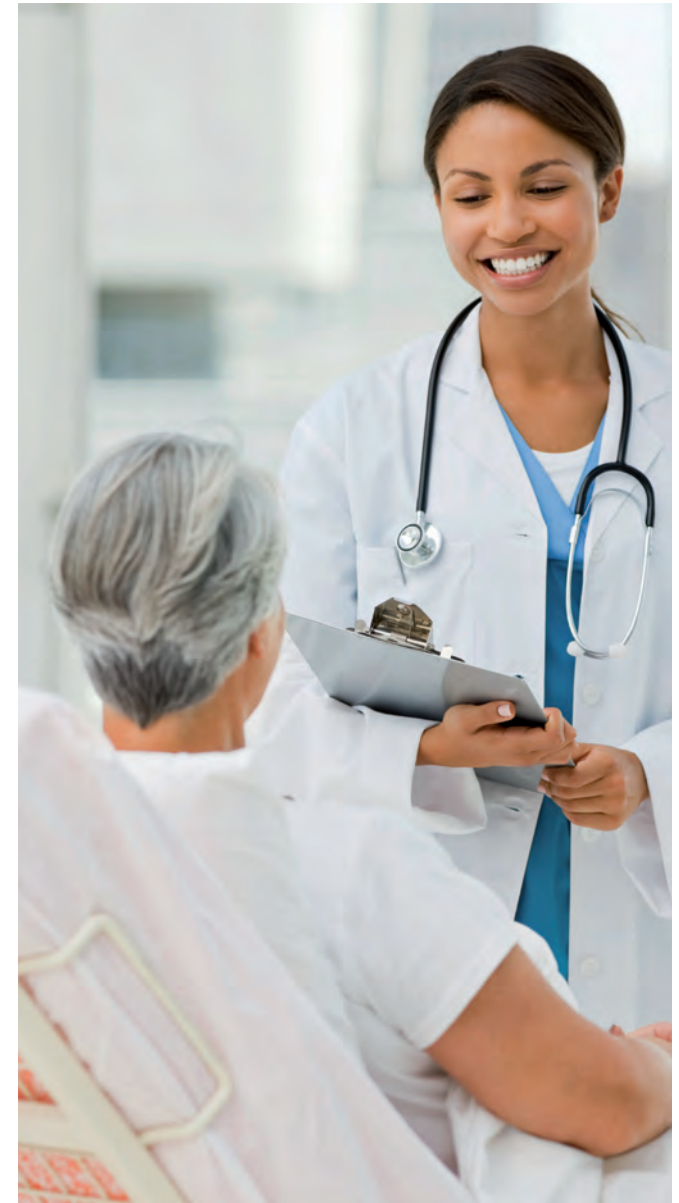
HEALTH

University College Hospital London

EC Harris was appointed by UCLH NHS Trust in 2001 as Advisor for Phase One and Two of what at the time was the largest hospital redevelopment programme in Europe. Following on from a successful involvement with the programme, we were subsequently appointed under the Buying Solutions framework for project management and full design of the new Ambulatory Cancer Centre.

The ability to cut out OJEU enabled an early start on site and rapid engagement a design team who could deliver the Trust's aspirations for a world class service delivered from a world class building. The process allowed early new build contractor involvement to assist with the Value Engineering and the identification of savings of £6 million (10% of the project).

This phase will deliver for the people of North London, a state of the art facility that will play a fundamental role in delivering better health outcomes.



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AFFORDABLE HOUSING

Raglan Housing Association

The Buying Solutions framework has enabled EC Harris to support Raglan in their largest ever development project in Highbridge, Somerset.

This project had significant commercial risk associated with it and the early appointment of EC Harris through the framework enabled us to rapidly mobilise, mitigating risk and enabling us to develop a strategy to flex with market conditions. This scheme is now successfully being delivered.



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✂ INDUSTRY LEADING PARTNERS TO DELIVER A MARKET LEADING SERVICE

We have assembled a team of 'best in class' organisations to deliver positive outcomes for each and every project.

We have formed strong links with a managed community of partner organisations to enable EC Harris to offer a truly comprehensive service. Some of these are large practices that we have worked with successfully in the past, and who share our values and passion for service excellence. Others bring niche skills, design flair and innovation - pushing the boundaries and providing a healthy mix and most importantly choice for clients procuring through the framework.

With complementary office locations and skill sets, the combined team has the capability and capacity to respond to most enquiries through the framework.

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INDUSTRY LEADING PARTNERS

Aecom (formerly Faber Maunsel)

www.aecom.com

Building services, civil and structural, energy efficiency, acoustics, fire engineering, specialist lighting, sustainable development, geotechnical, EIA, ecology, geotechnical and infrastructure, transportation, planning and infrastructure.

AECOM is a global provider of professional technical and management support services to a broad range of markets, including transportation, facilities, environmental and energy. With 43,000 employees around the world, AECOM is a leader in all of the key markets that it serves. Of these, more than 3,000 people are employed at over 30 office locations across the UK.

Buro Happold

www.burohappold.com

Provision of structural engineering, building services, civil engineering, transport planning, sustainability, façade engineering, planning and urban design, acoustics, alternative technologies and fire engineering.

With over 1,500 people worldwide Buro Happold is a world class, multi-disciplinary engineering consultancy, operating out of an international network of 19 offices. They provide comprehensive general and specialist engineering consultancy for complete developments, buildings and their infrastructure.



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HLM Architects

www.hlmarchitects.com

Architecture, environmental design, landscape architecture, interior design, urban design and master planning services.

HLM provides a full range of design services from its seven UK offices, supporting clients and projects throughout the country in most sectors of the built environment. HLM is a creatively focused organisation which operates with the belief that good design and architecture enhances the quality of environment for current and future generations.

Sheppard Robson

www.sheppardrobson.com

Architecture, urban design and master planning, interior design, town planning and sustainability.

Sheppard Robson is one of the largest design-led practices in the UK. They develop propositions that encompass aesthetics, environment, politics, economics and ethics. Every project makes a value statement about those who created it, those who commissioned it, and the cultural and physical contexts within which it was created.

ADG

www.architects-adg.co.uk

A broadly based firm of consulting architects providing the experience and skills to realise the full potential of any site. ADG are based in the South West.



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AHMM

www.ahmm.co.uk

Stirling Prize short listed architects with a presence in London and the South East but with the ability to deliver innovative designs nationally.

Foreman Roberts

www.foremanroberts.com

Building services consultancy, electrical, facilities management, fire and life safety, mechanical, CDM coordinator and vertical transport with a strong presence across the public sector and health in particular.

McBains Cooper

www.mcbainscooper.co.uk

Architectural service, mechanical and electrical, structures and civil engineering. A specialist capability within the emergency services, regeneration, healthcare, court service, housing, central and local government sectors.

Rolton

www.rolton.com

Civil and structural, building services and fire engineering services, with particular emphasis for renewable energy, and sustainability strategy and advice.



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TP Bennett

www.tpbennett.com

Provision of architecture, interior and town planning services with a particular specialism in workplace design and 'New Ways of Working'.

TTSP

www.ttsp.com

Architectural, workplace consultancy, interior design and master planning services.

Walters & Cohen

www.waltersandcohen.com

The leading UK architect with unique specialist skills within the primary education sector and a track record in master planning education villages.



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